

サイゼリヤ月次報告

(2012年8月期)

2012年6月末現在

株式会社 サイゼリヤ
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1. 全店合計

	店舗数		売上高前期比		客数前期比		客単価前期比	
	当期	前期	当期	前期	当期	前期	当期	前期
9月	892	841	101.0%	104.7%	100.8%	106.2%	100.2%	98.6%
10月	895	849	101.6%	92.0%	101.6%	95.8%	100.0%	96.0%
11月	903	850	101.2%	97.6%	101.2%	100.2%	100.0%	97.5%
12月	912	860	103.3%	101.1%	103.9%	102.7%	99.4%	98.4%
1月	915	859	104.2%	94.3%	104.6%	96.3%	99.6%	97.9%
2月	916	860	103.6%	100.5%	104.0%	101.6%	99.6%	98.9%
上期累計			102.5%	98.1%	102.6%	100.3%	99.8%	97.8%
3月	921	862	116.2%	92.6%	115.9%	93.7%	100.2%	98.8%
4月	925	865	107.0%	100.0%	107.0%	101.6%	100.0%	98.4%
5月	928	867	102.6%	97.2%	102.7%	98.5%	99.9%	98.7%
6月	927	871	100.3%	107.5%	101.5%	106.9%	98.9%	100.6%
7月		878		106.9%		106.4%		100.5%
8月		881		98.6%		98.7%		99.9%
下期累計			106.5%	100.3%	106.7%	100.8%	99.7%	99.5%
当期累計			104.1%	99.3%	104.3%	100.6%	99.8%	98.7%

2. 既存店計

	店舗数		売上高前期比		客数前期比		客単価前期比	
	当期	前期	当期	前期	当期	前期	当期	前期
9月	809	809	93.8%	98.4%	93.3%	99.4%	100.6%	98.9%
10月	812	812	94.2%	86.3%	93.8%	89.6%	100.4%	96.3%
11月	818	818	93.6%	90.7%	93.2%	92.8%	100.4%	97.8%
12月	825	825	96.2%	92.6%	96.3%	93.8%	99.9%	98.7%
1月	836	836	96.5%	87.0%	96.5%	88.5%	100.0%	98.3%
2月	834	834	95.8%	92.7%	95.8%	93.5%	100.1%	99.2%
上期累計			95.0%	91.1%	94.8%	92.8%	100.2%	98.1%
3月	791	791	104.2%	88.8%	103.5%	89.8%	100.7%	98.9%
4月	826	826	97.9%	94.7%	97.6%	95.9%	100.4%	98.7%
5月	834	834	94.7%	91.9%	94.4%	92.9%	100.3%	99.0%
6月	834	834	92.9%	102.0%	93.5%	101.1%	99.3%	100.9%
7月				100.3%		99.5%		100.8%
8月				92.1%		91.8%		100.3%
下期累計			97.4%	94.9%	97.2%	95.0%	100.2%	99.8%
当期累計			96.0%	93.0%	95.8%	94.0%	100.2%	99.0%

(注1) 既存店は、該当月末日現在、継続して満13ヶ月以上営業している店舗で計算しております。従って月により変動いたします。

(注2) 改装等で臨時休業をした場合、該当月中に3分の2以上の営業日があれば月次の既存店に含めて計算しております。

尚、既存店データに含まれない店舗数は、以下の通りでございます。

東日本大震災による休業店舗数……1店舗

改装店舗数……1店舗

閉店店舗数……2店舗(6月に閉店した2店舗中1店舗は既存店に含みます。)

閉店リスト……名張桔梗が丘店、羽島竹鼻店

長年に渡りご利用頂きまして、誠にありがとうございました。

尚、閉店リストの中には移転の店舗もございます。HP上の店舗案内より新店舗情報をご確認ください。

(注3) 昨年、6月18日に当社のメニューが全国放映のテレビ番組で詳しく紹介され、客数、売上高へ減少の影響がございます。

(注4) 上記の数値は、レストラン業態「サイゼリヤ」のみについてのものであり、その他の業態の数値は含んでおりません。

Saizeriya Monthly Sales Data

for the fiscal year ending in August 2012

As of end of June 2012

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1. All Stores Base

(Y / Y %)

	# of Stores		Net Sales		# of Customers		Sales per Customer	
	Fiscal year ended		Fiscal year ended		Fiscal year ended		Fiscal year ended	
	2012/8	2011/8	2012/8	2011/8	2012/8	2011/8	2012/8	2011/8
Sept.	892	841	101.0%	104.7%	100.8%	106.2%	100.2%	98.6%
Oct.	895	849	101.6%	92.0%	101.6%	95.8%	100.0%	96.0%
Nov.	903	850	101.2%	97.6%	101.2%	100.2%	100.0%	97.5%
Dec.	912	860	103.3%	101.1%	103.9%	102.7%	99.4%	98.4%
Jan.	915	859	104.2%	94.3%	104.6%	96.3%	99.6%	97.9%
Feb.	916	860	103.6%	100.5%	104.0%	101.6%	99.6%	98.9%
1st Half	-----	-----	102.5%	98.1%	102.6%	100.3%	99.8%	97.8%
Mar.	921	862	116.2%	92.6%	115.9%	93.7%	100.2%	98.8%
Apr.	925	865	107.0%	100.0%	107.0%	101.6%	100.0%	98.4%
May.	928	867	102.6%	97.2%	102.7%	98.5%	99.9%	98.7%
Jun.	927	871	100.3%	107.5%	101.5%	106.9%	98.9%	100.6%
Jul.		878		106.9%		106.4%		100.5%
Aug.		881		98.6%		98.7%		99.9%
2nd Half	-----	-----	106.5%	100.3%	106.7%	100.8%	99.7%	99.5%
TOTAL	-----	-----	104.1%	99.3%	104.3%	100.6%	99.8%	98.7%

2. Existing Stores Base

(Y / Y %)

	# of Stores		Net Sales		# of Customers		Sales per Customer	
	Fiscal year ended		Fiscal year ended		Fiscal year ended		Fiscal year ended	
	2012/8	2011/8	2012/8	2011/8	2012/8	2011/8	2012/8	2011/8
Sept.	809	809	93.8%	98.4%	93.3%	99.4%	100.6%	98.9%
Oct.	812	812	94.2%	86.3%	93.8%	89.6%	100.4%	96.3%
Nov.	818	818	93.6%	90.7%	93.2%	92.8%	100.4%	97.8%
Dec.	825	825	96.2%	92.6%	96.3%	93.8%	99.9%	98.7%
Jan.	836	836	96.5%	87.0%	96.5%	88.5%	100.0%	98.3%
Feb.	834	834	95.8%	92.7%	95.8%	93.5%	100.1%	99.2%
1st Half	-----	-----	95.0%	91.1%	94.8%	92.8%	100.2%	98.1%
Mar.	791	791	104.2%	88.8%	103.5%	89.8%	100.7%	98.9%
Apr.	826	826	97.9%	94.7%	97.6%	95.9%	100.4%	98.7%
May.	834	834	94.7%	91.9%	94.4%	92.9%	100.3%	99.0%
Jun.	834	834	92.9%	102.0%	93.5%	101.1%	99.3%	100.9%
Jul.				100.3%		99.5%		100.8%
Aug.				92.1%		91.8%		100.3%
2nd Half	-----	-----	97.4%	94.9%	97.2%	95.0%	100.5%	99.8%
TOTAL	-----	-----	96.0%	93.0%	95.8%	94.0%	100.2%	99.0%

Note1 "Existing Stores" are defined as those operated for over 13 full months as of end of each month; therefore the number of such stores changes each month.

Note2 We will exclude sales record of an existing store, if it is operated for less than two thirds of days in operation for the month. In addition, the number of the stores which are not included in existing shop data is as follows.

The number of the suspension of business stores by the East Japan great earthquake disaster..... 1 stores

The number of the remodeling stores..... 1 store

Closed shop.....2 stores(2 stores out of 1 store which closed in June include it in an existing shop.)

Closing a shop listNabari Kikyogaoka store, Hashima Takehana store.

Thank you for using it for many years.

In addition, there is the store of the move in the list of closing a shop, too. Please confirm new store information than store guidance on the HP.

Note3 Our menu was introduced by a TV program of the national broadcast in detail on June 18 of the last year, there is influence of the decrease to customer traffic, sales amount.

Note4 The above figures are not inclusive of our new types of business other than Italian restaurant "Saizeriya."