

# サイゼリヤ月次報告

## (2015年8月期)

2014年9月末現在

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### 1. 全店合計

	店舗数		売上高前期比		客数前期比		客単価前期比	
	当期	前期	当期	前期	当期	前期	当期	前期
9月	1,021	988	102.1%	101.6%	102.9%	102.2%	99.2%	99.4%
10月		995		102.9%		103.5%		99.4%
11月		1,005		107.3%		108.4%		99.0%
12月		1,009		105.7%		106.3%		99.4%
1月		1,012		105.3%		106.1%		99.3%
2月		1,011		98.9%		99.5%		99.3%
上期累計	-----	-----	102.1%	103.6%	102.9%	104.4%	99.2%	99.3%
3月		1,012		102.6%		103.0%		99.6%
4月		1,012		102.1%		103.8%		98.3%
5月		1,012		103.5%		105.0%		98.5%
6月		1,013		99.2%		100.8%		98.3%
7月		1,020		100.9%		100.8%		100.1%
8月		1,019		103.1%		103.0%		100.0%
下期累計	-----	-----		101.9%		102.8%		99.2%
当期累計	-----	-----	102.1%	102.7%	102.9%	103.5%	99.2%	99.2%

### 2. 既存店計

	店舗数		売上高前期比		客数前期比		客単価前期比	
	当期	前期	当期	前期	当期	前期	当期	前期
9月	951	951	97.6%	95.3%	98.0%	95.5%	99.5%	99.8%
10月				95.8%		96.0%		99.8%
11月				99.4%		100.0%		99.4%
12月				98.4%		98.5%		99.9%
1月				98.5%		98.7%		99.7%
2月				92.5%		92.8%		99.7%
上期累計	-----	-----	97.6%	96.7%	98.0%	96.9%	99.5%	99.7%
3月				96.7%		96.7%		100.0%
4月				97.2%		98.4%		98.8%
5月				99.4%		100.5%		98.9%
6月				95.2%		96.5%		98.7%
7月				97.2%		96.8%		100.4%
8月				98.7%		98.4%		100.3%
下期累計	-----	-----		97.4%		97.9%		99.6%
当期累計	-----	-----	97.6%	97.1%	98.0%	97.4%	99.5%	99.6%

(注1) 既存店は、該当月末日現在、OPEN月を除き継続して満13ヶ月以上営業している店舗で計算しております。従って月により変動いたします。

(注2) 改装等で臨時休業をした場合、該当月中に3分の2以上の営業日があれば月次の既存店に含めて計算しております。

(注3) 上記の数値は、レストラン業態「サイゼリヤ」のみについてのものであり、その他の業態の数値は含んでおりません。

(注4) 2014年9月の既存店売上高は、日曜の日数が前年同月よりも1日少なかったことが、2%ポイント程度マイナスに影響したものと考えます。

# Saizeriya Monthly Sales Data

## for the fiscal year ending in August 2015

As of end of September 2014

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### 1. All Stores Base

(Y / Y %)

	# of Stores		Net Sales		# of Customers		Sales per Customer	
	Fiscal year ended		Fiscal year ended		Fiscal year ended		Fiscal year ended	
	2015/8	2014/8	2015/8	2014/8	2015/8	2014/8	2015/8	2014/8
Sep.	1,021	988	102.1%	101.6%	102.9%	102.2%	99.2%	99.4%
Oct.		995		102.9%		103.5%		99.4%
Nov.		1,005		107.3%		108.4%		99.0%
Dec.		1,009		105.7%		106.3%		99.4%
Jan.		1,012		105.3%		106.1%		99.3%
Feb.		1,011		98.9%		99.5%		99.3%
1st Half	-----	-----	102.1%	103.6%	102.9%	104.4%	99.2%	99.3%
Mar.		1,012		102.6%		103.0%		99.6%
Apr.		1,012		102.1%		103.8%		98.3%
May		1,012		103.5%		105.0%		98.5%
Jun.		1,013		99.2%		100.8%		98.3%
Jul.		1,020		100.9%		100.8%		100.1%
Aug.		1,019		103.1%		103.0%		100.0%
2nd Half	-----	-----		101.9%		102.8%		99.2%
TOTAL	-----	-----	102.1%	102.7%	102.9%	103.5%	99.2%	99.2%

### 2. Existing Stores Base

(Y / Y %)

	# of Stores		Net Sales		# of Customers		Sales per Customer	
	Fiscal year ended		Fiscal year ended		Fiscal year ended		Fiscal year ended	
	2015/8	2014/8	2015/8	2014/8	2015/8	2014/8	2015/8	2014/8
Sep.	951	951	97.6%	95.3%	98.0%	95.5%	99.5%	99.8%
Oct.				95.8%		96.0%		99.8%
Nov.				99.4%		100.0%		99.4%
Dec.				98.4%		98.5%		99.9%
Jan.				98.5%		98.7%		99.7%
Feb.				92.5%		92.8%		99.7%
1st Half	-----	-----	97.6%	96.7%	98.0%	96.9%	99.5%	99.7%
Mar.				96.7%		96.7%		100.0%
Apr.				97.2%		98.4%		98.8%
May				99.4%		100.5%		98.9%
Jun.				95.2%		96.5%		98.7%
Jul.				97.2%		96.8%		100.4%
Aug.				98.7%		98.4%		100.3%
2nd Half	-----	-----		97.4%		97.9%		99.6%
TOTAL	-----	-----	97.6%	97.1%	98.0%	97.4%	99.5%	99.6%

Note1 "Existing Stores" are defined as those operated for over 13 full months as of end of each month; therefore the number of such stores changes each month.

Note2 We will exclude sales record of an existing store, if it is operated for less than two thirds of days in operation for the month.

Note3 The above figures are not inclusive of our new types of business other than Italian restaurant "Saizeriya."

Note4 The same-store sales of this month are considered to have influenced around 2% of minus, because there was less Sunday for one day than the last year.