

# サイゼリヤ月次報告

## (2016年8月期)

2016年8月末現在

株式会社 サイゼリヤ  
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### 1. 全店合計

	店舗数		売上高前期比		客数前期比		客単価前期比	
	当期	前期	当期	前期	当期	前期	当期	前期
9月	1,025	1,021	104.8%	102.1%	104.0%	102.9%	100.8%	99.2%
10月	1,030	1,027	108.9%	103.1%	107.9%	103.8%	100.9%	99.4%
11月	1,033	1,029	101.8%	105.4%	101.5%	105.9%	100.2%	99.5%
12月	1,033	1,031	105.3%	100.8%	104.8%	101.5%	100.5%	99.4%
1月	1,028	1,032	103.2%	103.3%	102.8%	104.0%	100.4%	99.4%
2月	1,028	1,029	101.9%	109.7%	102.3%	110.3%	99.7%	99.5%
上期累計	-----	-----	104.3%	103.9%	103.9%	104.5%	100.4%	99.4%
3月	1,030	1,030	98.3%	102.6%	98.4%	103.0%	99.9%	99.6%
4月	1,026	1,032	102.2%	106.5%	101.4%	103.7%	100.8%	102.7%
5月	1,023	1,035	98.8%	109.8%	98.1%	107.5%	100.8%	102.2%
6月	1,023	1,032	102.1%	103.8%	101.2%	102.2%	100.9%	101.6%
7月	1,025	1,032	105.8%	105.6%	104.2%	104.9%	101.6%	100.7%
8月	1,028	1,025	100.2%	103.9%	99.1%	103.5%	101.2%	100.4%
下期累計	-----	-----	101.2%	105.3%	100.3%	104.1%	100.8%	101.1%
当期累計	-----	-----	102.7%	104.6%	102.0%	104.3%	100.6%	100.3%

### 2. 既存店計

	店舗数		売上高前期比		客数前期比		客単価前期比	
	当期	前期	当期	前期	当期	前期	当期	前期
9月	983	983	104.1%	97.6%	103.1%	98.0%	101.0%	99.5%
10月	990	990	108.0%	98.8%	106.9%	99.2%	101.1%	99.7%
11月	994	994	100.8%	101.8%	100.4%	102.0%	100.5%	99.8%
12月	996	996	104.6%	97.7%	103.8%	98.1%	100.8%	99.6%
1月	994	994	103.1%	100.4%	102.4%	100.8%	100.6%	99.6%
2月	993	993	101.7%	107.2%	101.9%	107.5%	99.8%	99.7%
上期累計	-----	-----	103.7%	100.4%	103.1%	100.8%	100.6%	99.6%
3月	995	995	98.5%	100.3%	98.5%	100.5%	100.0%	99.7%
4月	991	991	102.6%	103.6%	101.6%	100.8%	101.0%	102.8%
5月	992	992	99.5%	106.4%	98.6%	104.0%	101.0%	102.2%
6月	989	989	102.9%	100.5%	101.7%	98.9%	101.1%	101.7%
7月	989	989	106.6%	103.3%	104.7%	102.4%	101.8%	100.8%
8月	988	988	100.2%	102.6%	98.8%	102.1%	101.4%	100.5%
下期累計	-----	-----	101.6%	102.8%	100.6%	101.5%	101.1%	101.2%
当期累計	-----	-----	102.6%	101.6%	101.8%	101.2%	100.9%	100.5%

- (注1) 既存店は、該当月末日現在、OPEN月を除き継続して満13ヶ月以上営業している店舗で計算しております。従って月により変動いたします。
- (注2) 改装等で臨時休業をした場合、該当月中に3分の2以上の営業日があれば月次の既存店に含めて計算しております。
- (注3) 尚、既存店データに含まれない店舗数は、以下の通りでございます。  
 休業…………… 5店舗  
 閉店…………… 3店舗(8月に閉店した3店舗中1店舗は既存店に含みます。)  
 閉店店舗名…… 習志野大久保店 アプリ小田原店 台東清川店  
 長年に渡りご利用頂きまして、誠にありがとうございました。
- (注4) 上記の数値は、レストラン業態「サイゼリヤ」のみについてのものであり、その他の業態の数値は含んでおりません。
- (注5) 2016年8月の既存店売上高は、土日祝日の日数が前年同月よりも1日少なかったことが、2%ポイント程度マイナスに影響したものと考えます。

# Saizeriya Monthly Sales Data

## for the fiscal year ending in August 2016

As of end of August 2016

Saizeriya Co., Ltd.  
Masataka Harada , Investor Relations  
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### 1. All Stores Base

(Y / Y %)

	# of Stores		Net Sales		# of Customers		Sales per Customer	
	Fiscal year ended		Fiscal year ended		Fiscal year ended		Fiscal year ended	
	2016/8	2015/8	2016/8	2015/8	2016/8	2015/8	2016/8	2015/8
Sep.	1,025	1,021	104.8%	102.1%	104.0%	102.9%	100.8%	99.2%
Oct.	1,030	1,027	108.9%	103.1%	107.9%	103.8%	100.9%	99.4%
Nov.	1,033	1,029	101.8%	105.4%	101.5%	105.9%	100.2%	99.5%
Dec.	1,033	1,031	105.3%	100.8%	104.8%	101.5%	100.5%	99.4%
Jan.	1,028	1,032	103.2%	103.3%	102.8%	104.0%	100.4%	99.4%
Feb.	1,028	1,029	101.9%	109.7%	102.3%	110.3%	99.7%	99.5%
1st Half	-----	-----	104.3%	103.9%	103.9%	104.5%	100.4%	99.4%
Mar.	1,030	1,030	98.3%	102.6%	98.4%	103.0%	99.9%	99.6%
Apr.	1,026	1,032	102.2%	106.5%	101.4%	103.7%	100.8%	102.7%
May	1,023	1,035	98.8%	109.8%	98.1%	107.5%	100.8%	102.2%
Jun.	1,023	1,032	102.1%	103.8%	101.2%	102.2%	100.9%	101.6%
Jul.	1,025	1,032	105.8%	105.6%	104.2%	104.9%	101.6%	100.7%
Aug.	1,028	1,025	100.2%	103.9%	99.1%	103.5%	101.2%	100.4%
2nd Half	-----	-----	101.2%	105.3%	100.3%	104.1%	100.8%	101.1%
TOTAL	-----	-----	102.7%	104.6%	102.0%	104.3%	100.6%	100.3%

### 2. Existing Stores Base

(Y / Y %)

	# of Stores		Net Sales		# of Customers		Sales per Customer	
	Fiscal year ended		Fiscal year ended		Fiscal year ended		Fiscal year ended	
	2016/8	2015/8	2016/8	2015/8	2016/8	2015/8	2016/8	2015/8
Sep.	983	983	104.1%	97.6%	103.1%	98.0%	101.0%	99.5%
Oct.	990	990	108.0%	98.8%	106.9%	99.2%	101.1%	99.7%
Nov.	994	994	100.8%	101.8%	100.4%	102.0%	100.5%	99.8%
Dec.	996	996	104.6%	97.7%	103.8%	98.1%	100.8%	99.6%
Jan.	994	994	103.1%	100.4%	102.4%	100.8%	100.6%	99.6%
Feb.	993	993	101.7%	107.2%	101.9%	107.5%	99.8%	99.7%
1st Half	-----	-----	103.7%	100.4%	103.1%	100.8%	100.6%	99.6%
Mar.	995	995	98.5%	100.3%	98.5%	100.5%	100.0%	99.7%
Apr.	991	991	102.6%	103.6%	101.6%	100.8%	101.0%	102.8%
May	992	992	99.5%	106.4%	98.6%	104.0%	101.0%	102.2%
Jun.	989	989	102.9%	100.5%	101.7%	98.9%	101.1%	101.7%
Jul.	989	989	106.6%	103.3%	104.7%	102.4%	101.8%	100.8%
Aug.	988	988	100.2%	102.6%	98.8%	102.1%	101.4%	100.5%
2nd Half	-----	-----	101.6%	102.8%	100.6%	101.5%	101.1%	101.2%
TOTAL	-----	-----	102.6%	101.6%	101.8%	101.2%	100.9%	100.5%

Note1 "Existing Stores" are defined as those operated for over 13 full months as of end of each month; therefore the number of such stores changes each month.

Note2 We will exclude sales record of an existing store, if it is operated for less than two thirds of days in operation for the month.

Note3 In addition, the number of the stores which are not included in existing shop data is as follows.

The number of the stores redecorated..... 5 stores

Closed store ..... 3 store(1 stores out of 3 store which closed in Au include it in an existing shop.)

Closing a store list..... Narashino Okubo store Apri Odawara store Taito Kiyokawa store

Thank you for using it for many years.

Note4 The above figures are not inclusive of our new types of business other than Italian restaurant "Saizeriya."

Note5 We estimate about 2% point negative impact on the existing store sales.