

Saizeriya Monthly Sales Data

for the fiscal year ending in August 2023

As of end of October 2022

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1. All Stores Base

(Y / Y %)

	# of Stores		Net Sales		# of Customers		Sales per Customer	
	Fiscal year ended		Fiscal year ended		Fiscal year ended		Fiscal year ended	
	2023/8	2022/8	2023/8	2022/8	2023/8	2022/8	2023/8	2022/8
Sep.	1,070	1,083	147.7%	77.8%	132.2%	82.4%	111.8%	94.4%
Oct.	1,068	1,083	120.7%	99.8%	116.9%	97.3%	103.2%	102.5%
Nov.		1,082		105.6%		103.5%		102.0%
Dec.		1,085		116.7%		113.9%		102.4%
Jan.		1,080		126.2%		121.3%		104.0%
Feb.		1,076		109.7%		104.3%		105.2%
1st Half	-----	-----	132.1%	105.3%	123.7%	103.2%	106.8%	102.0%
Mar.		1,073		117.1%		111.0%		105.5%
Apr.		1,078		124.8%		119.2%		104.7%
May		1,077		142.7%		133.1%		107.2%
Jun.		1,079		136.3%		126.8%		107.5%
Jul.		1,074		123.8%		116.2%		106.6%
Aug.		1,075		138.0%		125.3%		110.1%
2nd Half	-----	-----		129.8%		121.5%		106.8%
TOTAL	-----	-----	132.1%	117.4%	123.7%	112.3%	106.8%	104.5%

2. Existing Stores Base

(Y / Y %)

	# of Stores		Net Sales		# of Customers		Sales per Customer	
	Fiscal year ended		Fiscal year ended		Fiscal year ended		Fiscal year ended	
	2023/8	2022/8	2023/8	2022/8	2023/8	2022/8	2023/8	2022/8
Sep.	1,033	1,033	147.6%	76.7%	131.9%	81.3%	111.9%	94.4%
Oct.	1,033	1,033	120.8%	98.7%	116.9%	96.2%	103.3%	102.6%
Nov.				104.6%		102.4%		102.1%
Dec.				115.8%		113.0%		102.5%
Jan.				125.3%		120.4%		104.1%
Feb.				109.1%		103.8%		105.2%
1st Half	-----	-----	132.1%	104.3%	123.5%	102.2%	106.9%	102.1%
Mar.				117.0%		110.8%		105.5%
Apr.				124.4%		118.8%		104.7%
May				138.8%		129.1%		107.5%
Jun.				136.1%		126.4%		107.7%
Jul.				124.0%		116.2%		106.7%
Aug.				138.4%		125.5%		110.3%
2nd Half	-----	-----		129.2%		120.8%		107.0%
TOTAL	-----	-----	132.1%	116.6%	123.5%	111.5%	106.9%	104.6%

Note1 "Existing Stores" refer to stores that have operated for over 13 full months as of end of each month; therefore the number of such stores changes each month.

Note2 If the store would operate for more than two thirds of days in operation for the month, it is considered as the existing store.

Note3 In addition, the number of stores which are not included in existing store data is as follows.

The number of redecorated store..... 2 stores
 The closed stores 1 store
 The closed store list Chiba central store

Thank you so much for your support for many years.

Note4 The above figures are not inclusive of our new types of business other than Italian restaurant "Saizeriya."

Note5 The number of customers calculated based on the following definition is taken into account as the number of customers by take-out.

The number of customers by take-out : The sales of take-out ÷ The average spending per customer of eat-in

Note6 We estimate 2% positive impact on the existing store sales because of more number of holiday than that of last year.