

# Saizeriya Monthly Sales Data

## for the fiscal year ending in August 2023

As of end of August 2023

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### 1. All Stores Base

(Y / Y %)

	# of Stores		Net Sales		# of Customers		Sales per Customer	
	Fiscal year ended		Fiscal year ended		Fiscal year ended		Fiscal year ended	
	2023/8	2022/8	2023/8	2022/8	2023/8	2022/8	2023/8	2022/8
Sep.	1,070	1,083	147.7%	77.8%	132.2%	82.4%	111.8%	94.4%
Oct.	1,068	1,083	120.7%	99.8%	116.9%	97.3%	103.2%	102.5%
Nov.	1,072	1,082	110.4%	105.6%	107.8%	103.5%	102.4%	102.0%
Dec.	1,074	1,085	107.5%	116.7%	105.8%	113.9%	101.6%	102.4%
Jan.	1,072	1,080	120.1%	126.2%	118.4%	121.3%	101.5%	104.0%
Feb.	1,067	1,076	134.1%	109.7%	131.5%	104.3%	102.0%	105.2%
1st Half	-----	-----	121.6%	105.3%	117.6%	103.2%	103.4%	102.0%
Mar.	1,059	1,073	117.2%	117.1%	117.4%	111.0%	99.8%	105.5%
Apr.	1,060	1,078	114.2%	124.8%	114.1%	119.2%	100.1%	104.7%
May	1,059	1,077	111.8%	142.7%	110.4%	133.1%	101.3%	107.2%
Jun.	1,059	1,079	113.1%	136.3%	111.6%	126.8%	101.4%	107.5%
Jul.	1,056	1,074	122.2%	123.8%	121.2%	116.2%	100.8%	106.6%
Aug.	1,057	1,075	126.3%	138.0%	125.2%	125.3%	100.8%	110.1%
2nd Half	-----	-----	117.5%	129.8%	116.7%	121.5%	100.7%	106.8%
TOTAL	-----	-----	119.4%	117.4%	117.2%	112.3%	101.9%	104.5%

### 2. Existing Stores Base

(Y / Y %)

	# of Stores		Net Sales		# of Customers		Sales per Customer	
	Fiscal year ended		Fiscal year ended		Fiscal year ended		Fiscal year ended	
	2023/8	2022/8	2023/8	2022/8	2023/8	2022/8	2023/8	2022/8
Sep.	1,033	1,033	147.6%	76.7%	131.9%	81.3%	111.9%	94.4%
Oct.	1,033	1,033	120.8%	98.7%	116.9%	96.2%	103.3%	102.6%
Nov.	1,036	1,036	110.0%	104.6%	107.3%	102.4%	102.5%	102.1%
Dec.	1,034	1,034	107.0%	115.8%	105.2%	113.0%	101.7%	102.5%
Jan.	1,041	1,041	119.3%	125.3%	117.5%	120.4%	101.6%	104.1%
Feb.	1,037	1,037	133.7%	109.1%	130.9%	103.8%	102.1%	105.2%
1st Half	-----	-----	121.2%	104.3%	117.2%	102.2%	103.5%	102.1%
Mar.	1,026	1,026	117.2%	117.0%	117.2%	110.8%	100.0%	105.5%
Apr.	1,029	1,029	114.7%	124.4%	114.5%	118.8%	100.2%	104.7%
May	1,034	1,034	112.8%	138.8%	111.2%	129.1%	101.5%	107.5%
Jun.	1,033	1,033	113.7%	136.1%	112.1%	126.4%	101.5%	107.7%
Jul.	1,023	1,023	122.7%	124.0%	121.7%	116.2%	100.9%	106.7%
Aug.	1,032	1,032	126.4%	138.4%	125.2%	125.5%	101.0%	110.3%
2nd Half	-----	-----	116.3%	129.2%	115.4%	120.8%	100.8%	107.0%
TOTAL	-----	-----	118.8%	116.6%	116.3%	111.5%	102.2%	104.6%

Note1 "Existing Stores" refer to stores that have operated for over 13 full months as of end of each month; therefore the number of such stores changes each month.

Note2 If the store would operate for more than two thirds of days in operation for the month, it is considered as the existing store.

Note3 In addition, the number of stores which are not included in existing store data is as follows.

The number of redecorated store..... 2 stores

The closed store ..... 2 stores

The closed store list ..... Yoyogi Station Front Store AEON Town Hirano Store

Thank you so much for your support for many years.

Note4 The above figures are not inclusive of our new types of business other than Italian restaurant "Saizeriya."

Note5 The number of customers calculated based on the following definition is taken into account as the number of customers by take-out.

The number of customers by take-out : The sales of take-out ÷ The average spending per customer of eat-in