

# Saizeriya Monthly Sales Data

## for the fiscal year ending in August 2023

As of end of February 2023

Saizeriya Co., Ltd.  
 Masataka Harada , Investor Relations  
 Phone: +81-48-991-9611  
 Fax: +81-48-991-9637

### 1. All Stores Base

(Y / Y %)

|          | # of Stores       |        | Net Sales         |        | # of Customers    |        | Sales per Customer |        |
|----------|-------------------|--------|-------------------|--------|-------------------|--------|--------------------|--------|
|          | Fiscal year ended |        | Fiscal year ended |        | Fiscal year ended |        | Fiscal year ended  |        |
|          | 2023/8            | 2022/8 | 2023/8            | 2022/8 | 2023/8            | 2022/8 | 2023/8             | 2022/8 |
| Sep.     | 1,070             | 1,083  | 147.7%            | 77.8%  | 132.2%            | 82.4%  | 111.8%             | 94.4%  |
| Oct.     | 1,068             | 1,083  | 120.7%            | 99.8%  | 116.9%            | 97.3%  | 103.2%             | 102.5% |
| Nov.     | 1,072             | 1,082  | 110.4%            | 105.6% | 107.8%            | 103.5% | 102.4%             | 102.0% |
| Dec.     | 1,074             | 1,085  | 107.5%            | 116.7% | 105.8%            | 113.9% | 101.6%             | 102.4% |
| Jan.     | 1,072             | 1,080  | 120.1%            | 126.2% | 118.4%            | 121.3% | 101.5%             | 104.0% |
| Feb.     | 1,067             | 1,076  | 134.1%            | 109.7% | 131.5%            | 104.3% | 102.0%             | 105.2% |
| 1st Half | -----             | -----  | 121.6%            | 105.3% | 117.6%            | 103.2% | 103.4%             | 102.0% |
| Mar.     |                   | 1,073  |                   | 117.1% |                   | 111.0% |                    | 105.5% |
| Apr.     |                   | 1,078  |                   | 124.8% |                   | 119.2% |                    | 104.7% |
| May      |                   | 1,077  |                   | 142.7% |                   | 133.1% |                    | 107.2% |
| Jun.     |                   | 1,079  |                   | 136.3% |                   | 126.8% |                    | 107.5% |
| Jul.     |                   | 1,074  |                   | 123.8% |                   | 116.2% |                    | 106.6% |
| Aug.     |                   | 1,075  |                   | 138.0% |                   | 125.3% |                    | 110.1% |
| 2nd Half | -----             | -----  |                   | 129.8% |                   | 121.5% |                    | 106.8% |
| TOTAL    | -----             | -----  | 121.6%            | 117.4% | 117.6%            | 112.3% | 103.4%             | 104.5% |

### 2. Existing Stores Base

(Y / Y %)

|          | # of Stores       |        | Net Sales         |        | # of Customers    |        | Sales per Customer |        |
|----------|-------------------|--------|-------------------|--------|-------------------|--------|--------------------|--------|
|          | Fiscal year ended |        | Fiscal year ended |        | Fiscal year ended |        | Fiscal year ended  |        |
|          | 2023/8            | 2022/8 | 2023/8            | 2022/8 | 2023/8            | 2022/8 | 2023/8             | 2022/8 |
| Sep.     | 1,033             | 1,033  | 147.6%            | 76.7%  | 131.9%            | 81.3%  | 111.9%             | 94.4%  |
| Oct.     | 1,033             | 1,033  | 120.8%            | 98.7%  | 116.9%            | 96.2%  | 103.3%             | 102.6% |
| Nov.     | 1,036             | 1,036  | 110.0%            | 104.6% | 107.3%            | 102.4% | 102.5%             | 102.1% |
| Dec.     | 1,034             | 1,034  | 107.0%            | 115.8% | 105.2%            | 113.0% | 101.7%             | 102.5% |
| Jan.     | 1,041             | 1,041  | 119.3%            | 125.3% | 117.5%            | 120.4% | 101.6%             | 104.1% |
| Feb.     | 1,037             | 1,037  | 133.7%            | 109.1% | 130.9%            | 103.8% | 102.1%             | 105.2% |
| 1st Half | -----             | -----  | 121.2%            | 104.3% | 117.2%            | 102.2% | 103.5%             | 102.1% |
| Mar.     |                   |        |                   | 117.0% |                   | 110.8% |                    | 105.5% |
| Apr.     |                   |        |                   | 124.4% |                   | 118.8% |                    | 104.7% |
| May      |                   |        |                   | 138.8% |                   | 129.1% |                    | 107.5% |
| Jun.     |                   |        |                   | 136.1% |                   | 126.4% |                    | 107.7% |
| Jul.     |                   |        |                   | 124.0% |                   | 116.2% |                    | 106.7% |
| Aug.     |                   |        |                   | 138.4% |                   | 125.5% |                    | 110.3% |
| 2nd Half | -----             | -----  |                   | 129.2% |                   | 120.8% |                    | 107.0% |
| TOTAL    | -----             | -----  | 121.2%            | 116.6% | 117.2%            | 111.5% | 103.5%             | 104.6% |

Note1 "Existing Stores" refer to stores that have operated for over 13 full months as of end of each month; therefore the number of such stores changes each month.

Note2 If the store would operate for more than two thirds of days in operation for the month, it is considered as the existing store.

Note3 In addition, the number of stores which are not included in existing store data is as follows.

The number of redecorated store..... 2 stores  
 The closed store ..... 8 stores(8 stores out of 8 stores are included in existing shop)  
 The closed store list ..... Hachioji narahara store, Hikifune store, Shimura 2chome store  
 Amagasaki tachibana store, Yao nagahata store, Nara gakuen-mae store  
 Nishinomiya welfare center store, Takadanobaba minamisawa avenue store

Thank you so much for your support for many years.

Note4 The above figures are not inclusive of our new types of business other than Italian restaurant "Saizeriya."

Note5 The number of customers calculated based on the following definition is taken into account as the number of customers by take-out.

The number of customers by take-out : The sales of take-out ÷ The average spending per customer of eat-in

Note6 We estimate 2% negative impact on the existing store sales because of less number of holiday than that of last year.