

Saizeriya Monthly Sales Data

for the fiscal year ending in August 2022

As of end of March 2022

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1. All Stores Base

(Y / Y %)

	# of Stores		Net Sales		# of Customers		Sales per Customer	
	Fiscal year ended		Fiscal year ended		Fiscal year ended		Fiscal year ended	
	2022/8	2021/8	2022/8	2021/8	2022/8	2021/8	2022/8	2021/8
Sep.	1,083	1,083	77.8%	77.6%	82.4%	76.3%	94.4%	101.7%
Oct.	1,083	1,086	99.8%	90.8%	97.3%	87.2%	102.5%	104.1%
Nov.	1,082	1,087	105.6%	84.7%	103.5%	81.4%	102.0%	104.0%
Dec.	1,085	1,092	116.7%	75.9%	113.9%	73.9%	102.4%	102.6%
Jan.	1,080	1,092	126.2%	62.5%	121.3%	62.2%	104.0%	100.5%
Feb.	1,076	1,091	109.7%	67.7%	104.3%	67.8%	105.2%	99.9%
1st Half	-----	-----	105.3%	76.2%	103.2%	74.6%	102.0%	102.1%
Mar.	1,073	1,092	117.1%	91.8%	111.0%	90.9%	105.5%	101.0%
Apr.		1,092		224.5%		216.5%		103.7%
May		1,092		148.5%		149.5%		99.4%
Jun.		1,093		100.3%		100.9%		99.3%
Jul.		1,094		103.4%		105.1%		98.4%
Aug.		1,088		85.4%		90.2%		94.7%
2nd Half	-----	-----	117.1%	112.1%	111.0%	112.8%	105.5%	99.3%
TOTAL	-----	-----	107.1%	90.5%	104.4%	89.8%	102.6%	100.8%

2. Existing Stores Base

(Y / Y %)

	# of Stores		Net Sales		# of Customers		Sales per Customer	
	Fiscal year ended		Fiscal year ended		Fiscal year ended		Fiscal year ended	
	2022/8	2021/8	2022/8	2021/8	2022/8	2021/8	2022/8	2021/8
Sep.	1,031	1,031	76.7%	77.3%	81.3%	76.1%	94.4%	101.7%
Oct.	1,030	1,030	98.7%	90.1%	96.2%	86.6%	102.6%	104.1%
Nov.	1,031	1,031	104.6%	84.0%	102.4%	80.8%	102.1%	104.0%
Dec.	1,032	1,032	115.8%	75.2%	113.0%	73.3%	102.5%	102.6%
Jan.	1,034	1,034	125.3%	62.0%	120.4%	61.7%	104.1%	100.5%
Feb.	1,033	1,033	109.1%	67.1%	103.8%	67.1%	105.2%	100.0%
1st Half	-----	-----	104.3%	75.6%	102.2%	74.0%	102.1%	102.1%
Mar.	1,022	1,022	117.0%	91.3%	110.8%	90.3%	105.5%	101.1%
Apr.				192.3%		184.2%		104.4%
May				139.7%		140.5%		99.5%
Jun.				98.9%		99.6%		99.4%
Jul.				101.1%		102.7%		98.5%
Aug.				83.4%		88.0%		94.7%
2nd Half	-----	-----	117.0%	105.9%	110.8%	106.6%	105.5%	99.4%
TOTAL	-----	-----	106.2%	87.6%	103.5%	86.9%	102.6%	100.8%

Note1 "Existing Stores" refer to stores that have operated for over 13 full months as of end of each month; therefore the number of such stores changes each month.

Note2 If the store would operate for more than two thirds of days in operation for the month, it is considered as the existing store.

Note3 In addition, the number of stores which are not included in existing store data is as follows.

The number of redecorated store..... 11 stores

The closed stores 2 stores

The closed store list Izumiotsu mushitori store, Otsu-imakatata store

Thank you so much for your support for many years.

Note4 The above figures are not inclusive of our new types of business other than Italian restaurant "Saizeriya."

Note5 The number of customers calculated based on the following definition is taken into account as the number of customers by take-out.

The number of customers by take-out : The sales of take-out ÷ The average spending per customer of eat-in

Note6 We estimate 2% positive impact on the existing store sales because of more number of holiday than that of last year.