Saizeriya Monthly Sales Data
for the fiscal year ending in August 2024

As of end of June 2024

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1. All Stores Base

(Y / Y %)

	# of Stores		Net Sales		# of Customers		Sales per Customer	
	Fiscal year ended		Fiscal year ended		Fiscal year ended		Fiscal year ended	
	2024/8	2023/8	2024/8	2023/8	2024/8	2023/8	2024/8	2023/8
Sep.	1,057	1,070	121.1%	147.7%	120.6%	132.2%	100.5%	111.8%
Oct.	1,052	1,068	118.0%	120.7%	115.7%	116.9%	102.0%	103.2%
Nov.	1,051	1,072	119.8%	110.4%	116.4%	107.8%	102.9%	102.4%
Dec.	1,051	1,074	121.8%	107.5%	118.5%	105.8%	102.8%	101.6%
Jan.	1,049	1,072	120.7%	120.1%	117.7%	118.4%	102.6%	101.5%
Feb.	1,046	1,067	121.9%	134.1%	118.2%	131.5%	103.1%	102.0%
1st Half	————	————	120.5%	121.6%	117.8%	117.6%	102.3%	103.4%
Mar.	1,047	1,059	127.9%	117.2%	120.6%	117.4%	106.1%	99.8%
Apr.	1,046	1,060	120.3%	114.2%	116.1%	114.1%	103.7%	100.1%
May	1,041	1,059	120.6%	111.8%	115.9%	110.4%	104.1%	101.3%
Jun.	1,041	1,059	129.9%	113.1%	123.0%	111.6%	105.6%	101.4%
Jul.		1,056		122.2%		121.2%		100.8%
Aug.		1,057		126.3%		125.2%		100.8%
2nd Half	————	————	124.6%	117.5%	118.8%	116.7%	104.9%	100.7%
TOTAL	————	————	122.3%	119.4%	118.2%	117.2%	103.4%	101.9%

2. Existing Stores Base

(Y / Y %)

	# of Stores		Net Sales		# of Customers		Sales per Customer	
	Fiscal year ended		Fiscal year ended		Fiscal year ended		Fiscal year ended	
	2024/8	2023/8	2024/8	2023/8	2024/8	2023/8	2024/8	2023/8
Sep.	1,033	1,033	121.7%	147.6%	121.0%	131.9%	100.6%	111.9%
Oct.	1,028	1,028	118.7%	120.8%	116.3%	116.9%	102.1%	103.3%
Nov.	1,027	1,027	121.3%	110.0%	117.7%	107.3%	103.0%	102.5%
Dec.	1,030	1,030	123.4%	107.0%	119.9%	105.2%	102.9%	101.7%
Jan.	1,033	1,033	122.6%	119.3%	119.4%	117.5%	102.7%	101.6%
Feb.	1,028	1,028	124.0%	133.7%	120.2%	130.9%	103.2%	102.1%
1st Half	————	————	121.9%	121.2%	119.1%	117.2%	102.4%	103.5%
Mar.	1,030	1,030	129.1%	117.2%	121.6%	117.2%	106.1%	100.0%
Apr.	1,024	1,024	122.0%	114.7%	117.6%	114.5%	103.7%	100.2%
May	1,022	1,022	122.1%	112.8%	117.2%	111.2%	104.1%	101.5%
Jun.	1,024	1,024	131.9%	113.7%	124.7%	112.1%	105.7%	101.5%
Jul.				122.7%		121.7%		100.9%
Aug.				126.4%		125.2%		101.0%
2nd Half	————	————	126.2%	116.3%	120.3%	115.4%	104.9%	100.8%
TOTAL	————	————	123.8%	119.5%	119.6%	116.3%	103.5%	102.2%

Note1 "Existing Stores" refer to stores that have operated for over 13 full months as of end of each month; therefore the number of such stores changes each month.

Note2 If the store would operate for more than two thirds of days in operation for the month, it is considered as the existing store.

Note3 In addition, the number of stores which are not included in existing store data is as follows.
The closed stores ·················· 2 stores(1 store out of 2 stores is included in existing shop)
The closed store list ················ Katsushika Horikiri store Adachi Kohoku store
Thank you so much for your support for many years.

Note4 The above figures are not inclusive of our new types of business other than Italian restaurant "Saizeriya."

Note5 The number of customers calculated based on the following definition is taken into account as the number of customers by take-out.
The number of customers by take-out : The sales of take-out÷The average spending per customer of eat-in

Note6 We estimate 4% positive impact on the existing store sales because of more number of holiday than that of last year.